# Kagiso Islamic Balanced Fund

as at 31 March 2016 Date of issue: 8 April 2016

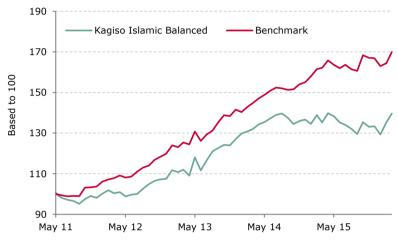
### Performance<sup>1</sup>



	Fund	Benchmark	Outperformance	Highest*	Lowest*
1 year	3.3%	4.6%	-1.3%	4.6%	-3.0%
2 years	2.8%	8.2%	-5.4%	4.6%	-3.0%
3 years	7.6%	10.6%	-3.0%	8.2%	-5.4%
Since inception	7.0%	11.3%	-4.3%	8.2%	-5.4%

\* Highest and lowest monthly fund performance during specified period

### Cumulative performance since inception\*



### **Risk statistics**

	Fund	Benchmark
Annualised deviation	8.1%	5.7%
Sharpe ratio	0.1	1.0
Maximum gain#	13.1%	14.7%
Maximum drawdown#	-7.5%	-3.5%
% Positive months	62.7%	69.5%

# Consecutive months of change in the same direction

### Top 10 equity holdings

Top 10 equity ho	ldings		Effective a	sset allocation exposure	
	% of fund	Equities			35.4%
Tongaat Hulett	3.5	Equites	-		55.470
Corning	3.2	Commodities	2.3%		
Anglo Platinum	3.1				
Sasol	3.1	Property		7.5%	
Mondi	2.7				
Cisco Systems	2.7	Cash		19.5%	
BASF	2.5		-	44.00%	
Royal Bafokeng Pla	tinum 2.5	Sukuks		11.8%	
LyondellBasell	2.3	Foreign cash	0.5%		
AECI	2.0	i oreign easir	- 0.3 /0		
Total	27.6	Foreign equities		23.0	%
Portfolio Manager	Abdulazeez Davids	F	Risk profile	Mediu	
Fund category	South African - Multi Asset -	High Equity	NAV	136.77 cents	
Fund objective	A Sharia-compliant fund that	aims to provide	TER <sup>2</sup>	1.46%	
	steady long-term returns and	1 5	TC <sup>3</sup>	0.19%	
	within the constraints of the investment restrictions for re	1	Distributions	31 December 2015	0.25 cpu
Benchmark	South African - Multi Asset -	High Equity funds mean		30 June 2015	0.40 cpu
Deneminark	South Antein Multi Asset		Fees (excl. VA	T) Initial fee:	0.00%
Launch date	3 May 2011			Financial adviser fee:	max 3.00%
	, -			Ongoing advice fee:	max 1.00% pa
Fund size	R438.3 million			Management fee:	1.25% pa

<sup>1</sup> Performance is quoted from Morningstar as at month-end for a lump sum investment using Class A Net Asset Value (NAV) prices with income distributions reinvested. NAV refers to the value of the fund's assets less the value of its liabilities, divided by the number of units in issue. Performance figures are quoted after the deduction of all costs incurred within the fund. Individual investor performance may differ as a result of initial fees, the actual investment date, the date of reinvestment and dividend withholding tax. All performances are annualised (ie the average annual return over the given time period).
<sup>2</sup> The Total Expense Ratio (TER) is calculated as a percentage of the average NAV of the portfolio incurred as charges, levies and fees in the management of the portfolio of a rolling 12-month period to end December 2015. A higher TER ratio does not necessarily imply a poor return nor does a low TER imply a good return. The current disclosed TER cannot be regarded as an indication of future TERs.
<sup>3</sup> Transaction Costs (TC) are a neccessary cost in administering the Financial Product and impacts Financial Product returns. It should not be considered in isolation as returns may be impacted by many other factors over time including market returns, the type of Financial Product, the investment decisions of the investment manager and the TER.
\* For illustrative purposes only.

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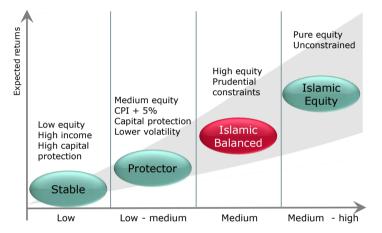


The Kagiso Islamic Balanced Fund will be invested in a wide variety of domestic and international asset classes such as equity securities, sukuks and listed property, within the constraints of the statutory investment restrictions for retirement funds.

investments will The underlvina comply with Sharia requirements as prescribed by the Accounting & Auditing Organisation for Islamic Financial Institutions (AAOIFI). The fund will not invest in any interest-bearing instruments.

This fund is suitable for Muslim investors requiring a Shariacompliant portfolio appropriate for retirement schemes. Investors would also be seeking to build and grow their longterm retirement capital, while preserving the purchasing power thereof over the long term and limiting exposure to short-term market fluctuations.

### Risk vs reward



### Portfolio Manager



#### Abdulazeez Davids BCom, CFA

Abdul joined Kagiso in 2008 and is Head of Research. Previously he with Allan Gray was as an investment analyst and portfolio manager.

adavids@kagisoam.com

## Sharia advisory and supervisory board members

Sheigh Mohammed Tauha Karaan Mufti Zubair Bayat Mut

# Our investment philosophy

At Kagiso Asset Management, we make investment decisions based on mispricings we observe in the market. Simply put, we buy investments that are priced well below their intrinsic values and avoid those that we believe are overpriced.

### Opportunities arise when market prices deviate from intrinsic value

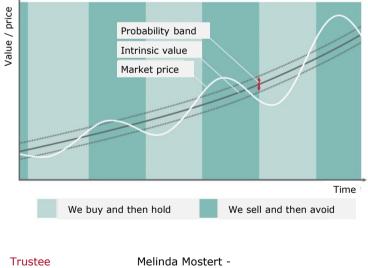
All investments represent a set of future cash flows, which can be valued with reasonable accuracy. Over time, this intrinsic value progresses at a fairly stable pace. Asset prices, however, fluctuate considerably through time. This is largely due to self-reinforcing cycles of enthusiasm or negativity, often fuelled by an excessive focus on near-term data and news flow.

Our aim is to identify and exploit mispricings in the markets. We therefore buy investments at prices well below our estimation of their intrinsic value and hold them, while they deliver strong cash returns and until they can be sold above this value. Once sold, we avoid such overvalued investments for as long as the market price is above the intrinsic value.

### The future is never certain

We recognise that there is considerable danger in operating with the comfort of a false sense of certainty and the accompanying behavioural reinforcement cycles that lead to a distorted evaluation of new information. As a result, we understand that despite our best efforts, we cannot possibly know all the facts.

This drives us to think more deeply, to work harder and to be more alert. We therefore view the future in terms of probabilities, we explore alternative scenarios, diversify our positions, hedge risk and seek out potential asymmetries.



ufti Ahmed Suliman		Trustee	Melinda Mostert -
			Head: Standard Bank Trustee Services
nimum investment	Lump sum: R5 000; Debit order: R500		melinda.mostert@standardbank.co.za
		Fund registration no	ZAE000154993

Pricing: All funds are valued and priced at 15:00 each business day and at 17:00 on the last business day of the month. Forward pricing is used. The deadline for receiving instructions is 14:00 each business day to ensure same day value.

The Kagiso unit trust fund range is offered by Kagiso Collective Investments Limited (Kagiso), registration number 2010/009289/06. Kagiso is a member of the Association for Savings and Investment SA (ASISA) and is a registered management company in terms of the Collective Investment Schemes Control Act, No 45 of 2002. Kagiso is a subsidiary of Kagiso Asset Management (Pty) Limited [a licensed financial services provider (FSP No. 784)], the investment manager of the unit trust funds.

Unit trusts are generally medium to long-term investments. The value of units will fluctuate and past performance should not be used as a guide for future performance. Kagiso does not provide any guarantee either with respect to the capital or the return of the portfolio(s). Foreign securities may be included in the portfolio(s) and may result in potential constraints on liquidity and the repatriation of funds. In addition, macroeconomic, political, foreign exchange, tax and settlement risks may apply. However, our robust investment process takes these factors into account. Unit trusts are traded at ruling prices and can engage in scrip lending and borrowing. Exchange rate movements, where applicable, may affect the value of underlying investments. Different classes of units may apply and are subject to different fees and charges. A schedule of the maximum fees, charges and commissions is available upon request. Commission and incentives may be paid, and if so, would be included in the overall costs. Kagiso may close a portfolio to new investors in order to manage it more effectively in accordance with its mandate.

This fact sheet in its entirety constitutes this fund's Minimum Disclosure Document, as required by the Financial Services Board. Please contact us on the details below should you require additional information on our range of funds



as at 31 March 2016

The fund returned 4.7% for the quarter outperforming the benchmark by 3.1%, and 3.3% for the 12 months to end March 2016.

#### Economic and market overview

The new year had a turbulent start, featuring one of the worst stock market sell-offs since the financial crisis of 2008. At first, markets focused on slowing growth in China and vulnerabilities in emerging market economies more broadly. Increased anxiety about global growth drove the price of oil and emerging market exchange rates sharply lower and catalysed a flight to safety into core bond markets. The turbulence spilled over to advanced economies, as flattening yield curves and widening credit spreads made global investors ponder recessionary scenarios.

Underlying some of the turbulence was market participants' growing concern over the dwindling options for policy support in the face of the weakening growth outlook. With fiscal space tight and structural policies largely dormant, central bank measures are seen to be approaching their limits.

Consistent with its statutory mandate, the US Federal Open Market Committee seeks to foster maximum employment and price stability, and against this backdrop, the Committee decided in March to maintain the target range for the federal funds rate at 0.25%-0.5%. The stance of US monetary policy therefore remains accommodative, and furthermore, the committee asserts that future policy will evolve cautiously as needed, taking cognisance of global economic and financial developments.

In late January 2016, the Bank of Japan surprised markets with the introduction of negative interest rates, after the European Central Bank had announced a possible review of its monetary policy stance and the Federal Reserve issued stress test guidance allowing for negative interest rates.

The balance of risks for emerging markets is still tilted to the downside. Lower oil and other commodity prices (notwithstanding the commodity-rally in Q1 2016) could provide some upside to demand by commodity importers, but they complicate the outlook for commodity exporters, some of which already face strained initial conditions. The Chinese authorities face difficult trade-offs in their objectives of achieving a transition to more consumption-driven growth without activity slowing too much, while also reducing financial vulnerabilities and implementing reforms to strengthen the role of market forces in the economy.

Locally, the SA economy still remains vulnerable to portfolio inflows slowing, and perhaps reversing, given the high current account and fiscal deficits. The rand appreciated by 4.7% vs the US dollar for the full quarter, and even strengthened to below R15/US\$ for a brief while, driven by international risk-on sentiment, post the Fed chair's seemingly dovish rhetoric.

Rating agencies S&P and Moody's have placed SA currency on review due to continuing risks to South Africa's medium-term growth prospects and its fiscal stabilisation plans, against a backdrop of a weak investment climate and anaemic global demand. To curtail downgrade scenarios, the sovereign would need to show evidence of progress in planned structural reforms and fiscal consolidation envisioned in the 2016/17 Budget Review.

The best performing local equity sectors in the first quarter of 2016 were resources in general, but industrial metals (+93.1%), gold (+92.8%), platinum (+74.6%), general mining (+12.5%) stood out as particularly strong.

Unsurprisingly, rand-hedge sectors, including personal goods (-12.6%), forestry & paper (-6.6%), beverages (-4.5%) and tobacco (+1.1%) were among the weakest sectors.

#### Fund performance and positioning

Key contributors this quarter were Amplats, African Rainbow Minerals and Royal Bafokeng Platinum, while Metair, Capco, and Mustek were the main detractors.

Foreign stock selection was disappointing, with notable detractors being packaging solutions firm Westrock, and Westlake Chemical Corporation. Contributors to performance were our positions in healthcare group HCA holdings and energy pipeline firm, Kinder Morgan.

Continued -

Key indicators	
Equity markets (total return)	Quarterly change
MSCI World Equity (US Dollar return)	-0.9%
MSCI Emerging Market Equity (US Dollar return)	5.4%
FTSE Sharia All-World Index (US Dollar return)	0.9%
Dow Jones Islamic Market World Index (US Dollar return)	0.6%
FTSE/JSE All Share Index	3.9%
FTSE/JSE Resources Index	13.2%
FTSE/JSE Industrials Index	-0.7%
Commodities and currency	Quarterly change
Platinum (\$/oz)	9.7%
Gold (\$/oz)	16.2%
Brent Crude (\$/barrel)	7.4%
Rand/US Dollar (USD)	-5.2%

as at 31 March 2016



Continued -

African Rainbow Minerals (ARM), one of our top ten holdings, is a leading South African diversified mining and minerals company with long-life, low unit cost operations. It has been one of the stellar performers for the year to date in our portfolios. ARM extracts and beneficiates iron ore, manganese ore, chrome ore, platinum group metals, copper, nickel and coal. ARM also produces manganese and chrome alloys and has an investment in gold through its shareholding in Harmony.

ARM's strategic imperative is that all its operations should be positioned below the 50th percentile of each commodity's respective global cost curve. Impressively, this has materialised in all but two of its operations. ARM strives to continuously improve productivity through technology, mining and processing efficiencies and continuous training.

Given their positioning on global cost curves, ARM maintains competitiveness and offers strong financial flexibility in a challenging global environment characterised by a strong USD and, concomitantly, weaker USD commodity prices. We regard the investment case as compelling in the current landscape, and the share could prove even more value accretive should commodity prices offer even a modest improvement from current levels.

We remain positioned with a contrarian orientation, aiming to exploit the extreme valuation differentials on offer as a result of global monetary authorities' unconventional interventions in capital markets, and the concomitant rise of price-agnostic market participants. Our view has for a long time been that extremely low bond-yields globally are causing global investors to over-price companies with stable cashflows (perceived as bond substitutes) and under-price companies with naturally variable or cyclical cashflows, when these cashflows are low.

Portfolio Manager Abdulazeez Davids